

ROBERT J. LENTZ ~ CERTIFIED GENERAL APPRAISER

WILLIAMS & ASSOCIATES, INC. | 3049 MAIN STREET - PO BOX 125 | MARLETTE, MI 48453-0125
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EXPERIENCE

1998-Present **Certified General Appraiser**
Williams & Associates, Inc.
Marlette, Michigan

December 2004-2008 **Sole Proprietor/Certified General Appraiser**
Lentz Appraisal Group
Kingston, Michigan

EDUCATION

2000 **University of Michigan**
Bachelor of Science - Elementary Education

LICENSES HELD

2004 Certified General Appraiser - State of Michigan - #1201007010

APPRAISAL COURSES COMPLETED

Holloway Real Estate Institute: Real Estate Appraisal I
Real Estate Appraisal II
Real Estate Appraisal III
Uniform Standards of Professional Appraisal Practice

Education Resource, LLC: Small Residential Income Property Valuation
Basic Income Capitalization for Non-Residential Properties

Appraisal Institute: Narrative Report Writing
FHA and the Appraisal Process
Uniform Appraisal Standards for Federal Land Acquisitions
General Sales Comparison Approach
Valuation of Conservation Easements
Advanced Sales Comparison & Cost Approaches
Advanced Income Capitalization
General Market Analysis and Highest & Best Use
Advanced Applications

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APPRAISAL COURSES COMPLETED

American Society of Farm Managers and Rural Appraisers:

Fundamentals of Rural Appraisal

McKissock

2006-2007 USPAP Update

2008-2009 USPAP Update

Michigan Law

Other

40 hour Real Estate Salesperson Class

NAR's Professional Standards course

2004, 2005, 2006 Continuing Education

AREAS OF SPECIALIZATION

Leased Fee/Fee Simple Retail

Ground Leases

Manufactured Home Communities

Commercial Land

Residential Subdivisions

"Before" and "After" Valuations for Easements/Partial Takings

Office/Retail (Freestanding, Multi-tenant, Mixed-Use)

Medical Office Buildings

Multi-Family/Apartment Buildings

Mini-Storage Facilities

Adult Foster Care Facilities

Commercial Flex Buildings/Condominiums

MEMBERSHIPS AND AFFILIATIONS

Appraisal Institute, Associate #461370

Michigan Association of Realtors

National Association of Realtors

Commercial Board of Realtors